

# Revenue and Expenses Summary

Below is a summary of our revenues and expenses for fiscal year beginning Oct. 1, 2016 and ending Sept. 30, 2017.

## Revenues<sup>1</sup>

PROGRAM SPECIFIC OPERATING GRANTS		
Federal	\$10,188,681	67%
State	\$3,574,569	24%
Local and foundations	\$631,704	4%
INDIVIDUAL AND CORPORATE DONATIONS		
Contributions	\$388,589	3%
In-kind	\$115,376	
PROGRAM SERVICES		
Services and training	\$60,302	
GENERAL REVENUES		
Investment earnings	\$171,679	1%
<b>TOTAL REVENUES</b>	<b>\$15,130,900</b>	

1. Percentages not included are less than one.

## Expenses

Prevention services	\$11,641,807	80%
Program development and partnership convening	\$690,894	5%
Administration and strategy	\$946,848	6%
Education and professional development	\$644,968	4%
Communications and development	\$357,385	3%
Advocacy and policy	\$198,025	1%
Research and evaluation	\$158,855	1%
<b>TOTAL EXPENSES</b>	<b>\$14,638,781</b>	

## Key financial highlights for fiscal year 2017

- Served as intermediary in Pay for Success initiative, involving facilitation of \$4.8 million between partners
- Provided \$10,983,310 in grants and contracts to organizations providing services throughout the state
- Completed 68 trainings throughout the state to 1,931 participants, the majority of which were community prevention trainings working to prevent child abuse
- Received \$388,589 in restricted and unrestricted donations
- Received \$115,376 in in-kind donations
- Received community support from 117 volunteers, who provided more than 817 hours with a value of time of more than \$17,841