

# Revenue and Expenses Summary

Below is a summary of our revenues and expenses for fiscal year beginning Oct. 1, 2019 and ending Sept. 30, 2020.

## Revenues

### PROGRAM SPECIFIC OPERATING GRANTS

Federal	\$9,293,773	57%
State	4,306,419	26%
Local and foundations	2,246,759	14%

### INDIVIDUAL AND CORPORATE DONATIONS

Contributions	259,828	2%
In-kind	8,000	<1%

### PROGRAM SERVICES

Services and training	32,863	<1%
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### GENERAL REVENUES

Investment earnings	56,163	<1%
Interest income and other revenue	53,661	<1%

<b>TOTAL REVENUES</b>	<b>\$16,257,466</b>	
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## Expenses

Prevention services	\$10,913,642	70%
Administration and strategy	1,299,559	8%
Research and evaluation	1,276,099	8%
Program development and partnership convening	918,269	6%
Education and professional development	737,784	5%
Communications and development	389,697	2%
Advocacy and policy	126,398	1%
<b>TOTAL EXPENSES</b>	<b>\$15,661,448</b>	